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erview of Rooftop Solar elopment in Vietnam One Million Green Homes
For A Prosperous Viet
Nam Program (MGH)

O3 Applied Green Solutions in MGH



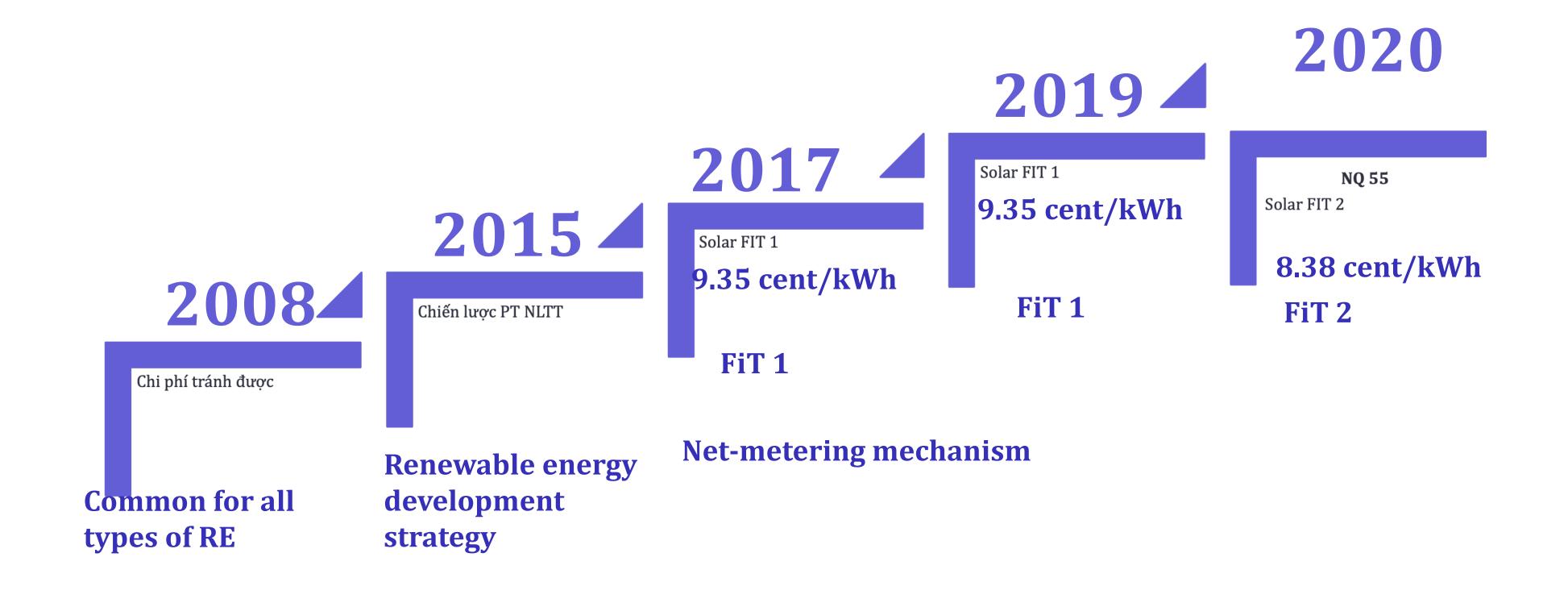


01. Overview SRT in Vietnam



Policy movement on rooftop solar





Policy movement on rooftop solar



On 11 February 2020, the Politburo of Vietnam issued Resolution No. 55- NQ/TW on the orientation of the **National Energy** Development Strategy of Vietnam to 2030, with a vision to 2045 ("Resolution No. 55").

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- Prioritize develop RTS in generation
- Promote issues supported policies for RTS
- Utilize stand alone energy potential for energy access
- Increase the participation of private sectors

Current status and planning for RE development in Vietnam



According to the Vietnam Electricity (EVN), by the end of May 2020, the total number of rooftop solar power projects is 31,506 corresponding to the installed capacity value of approximately 652 MWp. The industrial sector accounts for 56% of the total installed capacity of rooftop solar PV, followed by the household sector (28%), the commercial sector (11%) and administrative and non-business sector (5%). The southern provinces and (including Ho Chi Minh City) remained the leading ones in rooftop solar PV installations with both the number of projects and the total installed capacity.

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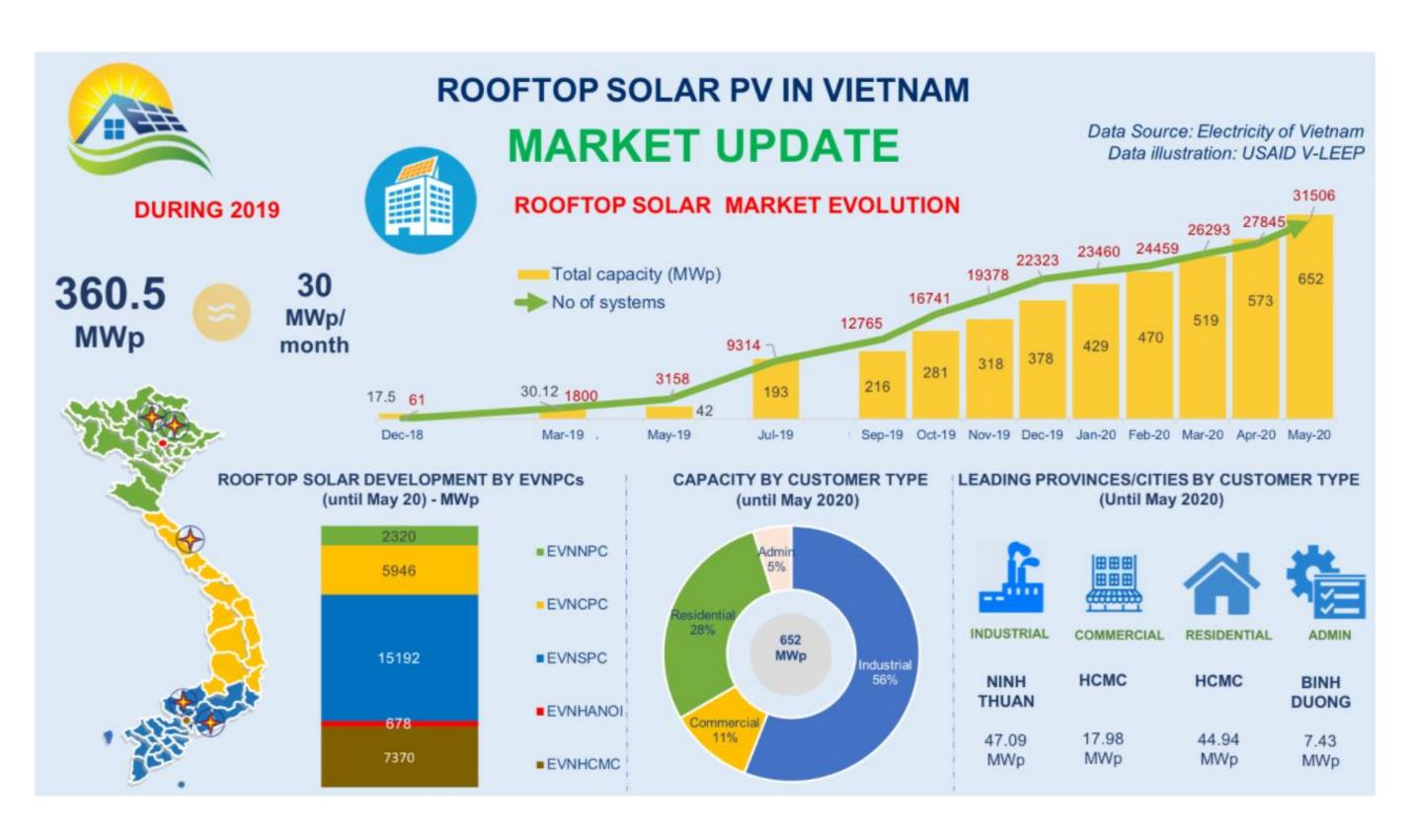
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RTS UPDATED IN VIET NAM





58,664

Total number of projects installed



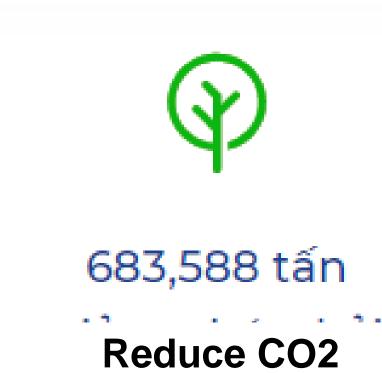
1,734 MWp

Total installed capacity



748,727 MWh

Output generated to the grid



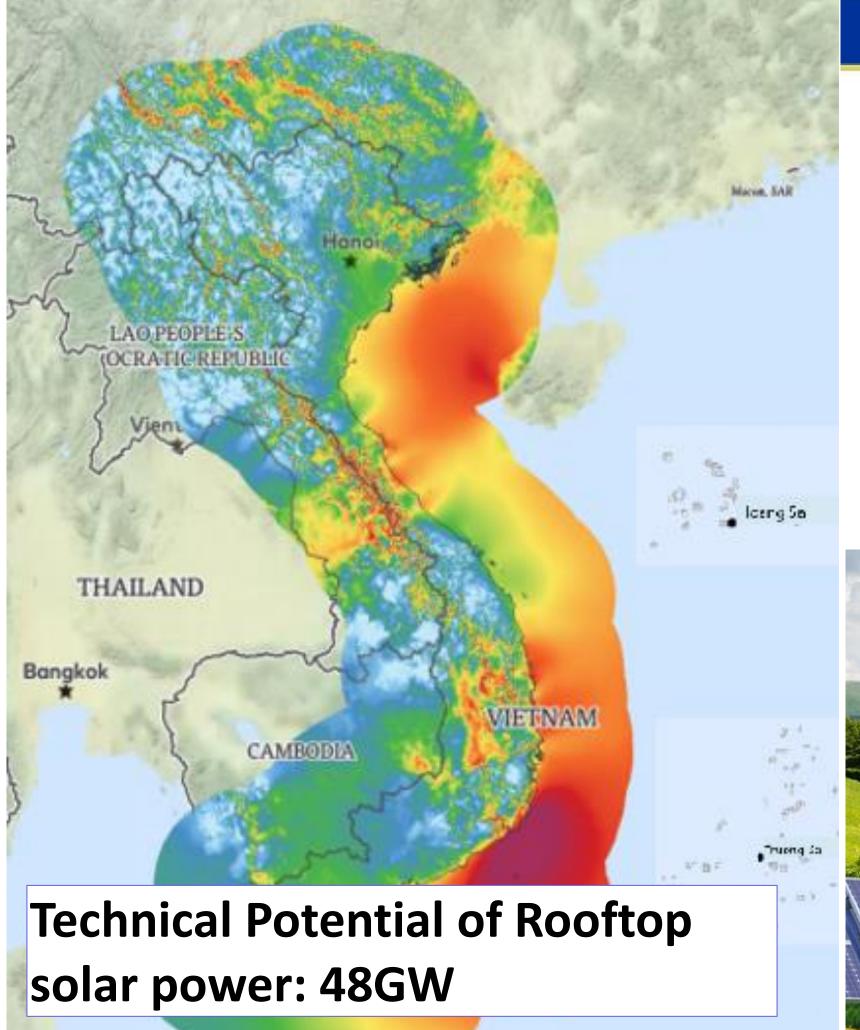
emission

Updated: 20/10/2020

Source: https://solar.evn.com.vn/

Draft Power Delopment Plan VIII (PDP8)





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TIÈM NĂNG XÂY DỰNG NGUÒN NĂNG LƯỢNG TÁI TẠO ️ 💯



CÁC NGUÒN NLTT KHÁC

- Điện sinh khối: hiện có 378 MW điện bã mía, đang đầu tư 170 MW điện trấu và điện từ phụ phẩm của gỗ. Tổng tiềm năng điện sinh khối khoảng 13,7 GW quy đổi. Có khả năng xây dựng khoảng 5GW
- Điện rác thải: hiện có 3 NM với tổng công suất 10MW đang vận hành. Tổng tiềm năng 1,5GW, tập trung tại Nam Bộ (~1GW)
- Điện địa nhiệt: tiềm năng kỹ thuật ~ 0,7GW, phần lớn ở miền Bắc 0,4GW.
- Điện thủy triều: TN kỹ thuật ~ 2 GW, phần lớn ở miền Trung 1,6GW. Hiện mới đang ở giai đoạn nghiên cứu khả năng phát triển
- Điện khí sinh học: TN kỹ thuật ~2GW. Dự án sẽ theo quy mô trang trại nên công suất khá nhỏ, suất đầu tư lớn, khó phát triển rộng rãi trong giai đoạn tới.







02. Million Green Home



MILLION GREEN HOMES (MGH)



GOALS



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- One million houses in Vietnam with green energy solution and wide use of energy efficiency by 2030
- Benefiting lower as well as higher income households, small and medium enterprises

GENERAL INFORMATION



Objective

1

Build an information Hub is the most up-to-date forum for exchanging information about soalar and green solutions in Vietnam and the world 2

Pilot rooftop solar PV models and green solutions for green homes and buildings and demonstrate the model's financial, environmental and social benefits

3

Build a Cooperative
Alliance and ensure
transparent information
about product quality and
green solutions from
participating suppliers

4

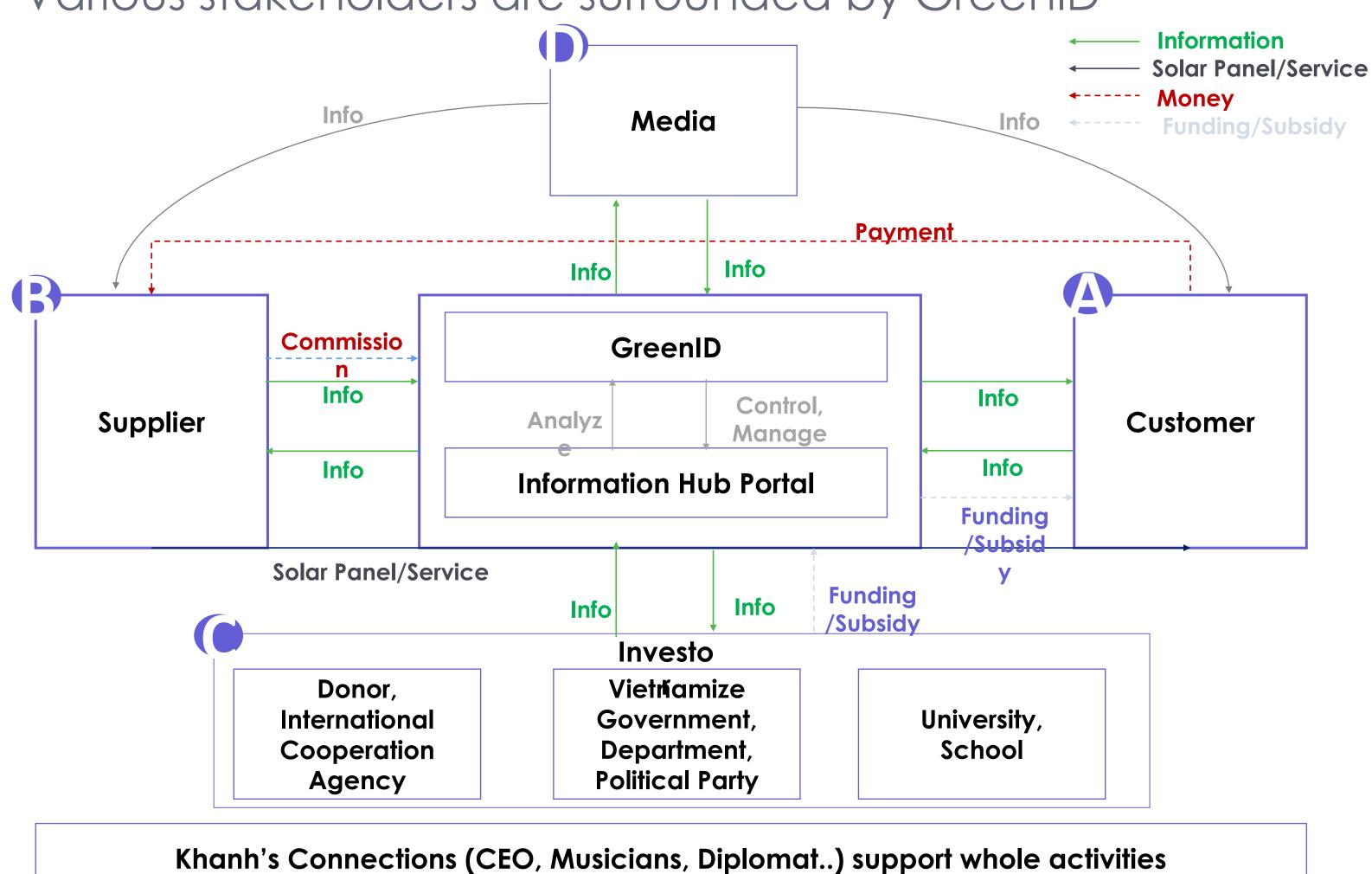
Increase financial support for the application of green solutions, especially for low-income households and remote communities 5

Communicate for the multifaceted benefits of green solutions, and advocate for the widespread application of green solutions in Vietnam

BUSSINESS MODEL FLOWS







TENTATIVE ROADMAP FOR MGH



STAGE I 06/2019-12/2019

- Develop partnership with: NGO, citizen groups, government, EVN, DPs, banks, manufacturing and service business and establish Vietnam Coliation For Climate Action (VCCA)
- Design Million Green Home Portal
- Design of hardware solutions and financing packages
- Financing Green Homes and building low income households
- Piloting

STAGE II 06/2019-12/2021

- Do marketing campaign to advertise for the program
- Piloting
- Operate Million Green Home hub
- Financial support for low income households and remote communities with the green fund
- Implement pilot projects, reach 900 contracts till 2022.

STAGE III 01/2022-12/2030

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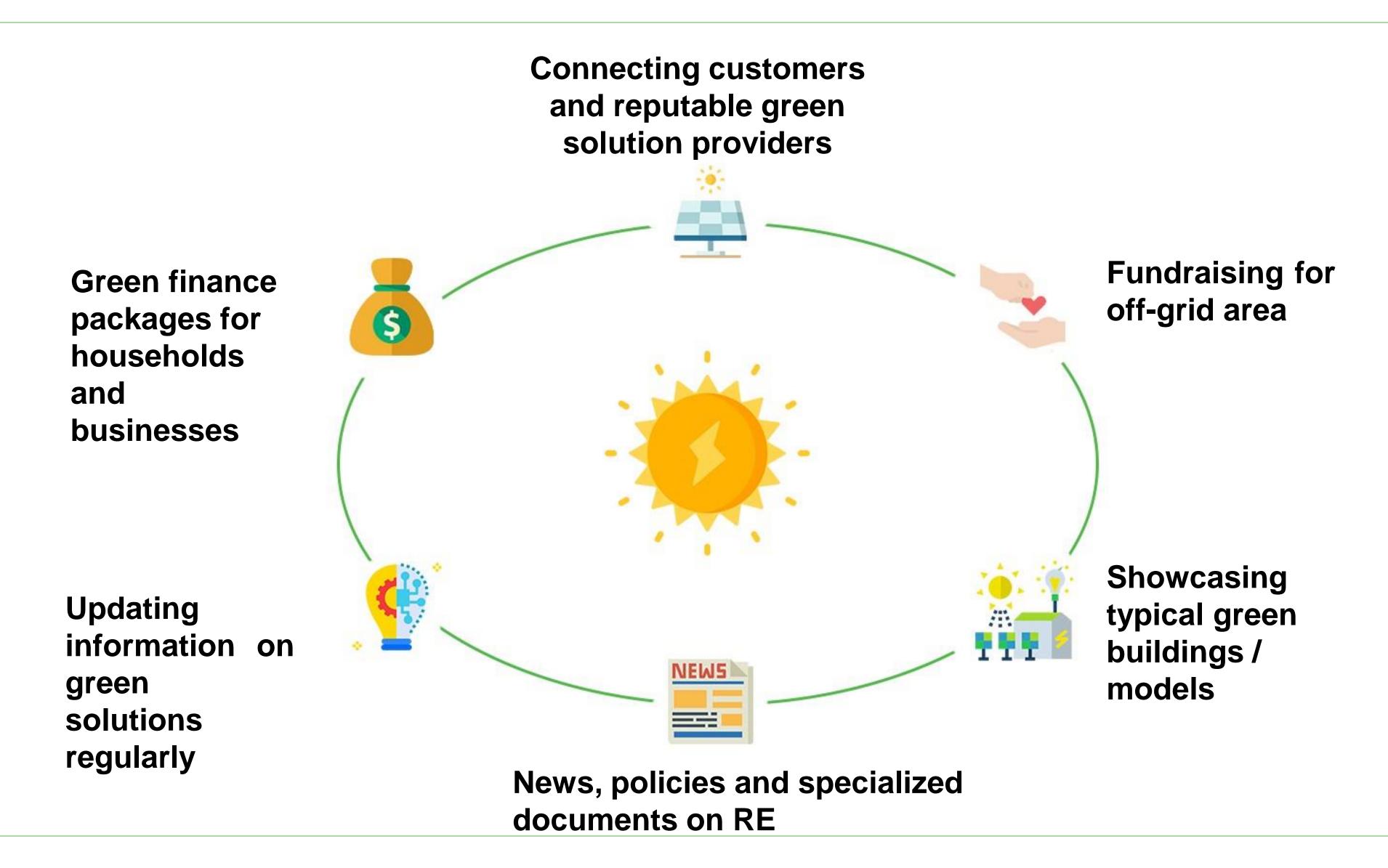
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- Widen green technology solutions
- Continue to target the outcome to one million green home in 2030, assure to reach 900 contract/year since 2023
- Implement projects for grid off community
- Increase the voice of partnership and and households in government policies
- Show the evidence of economic effectiveness of green house projects

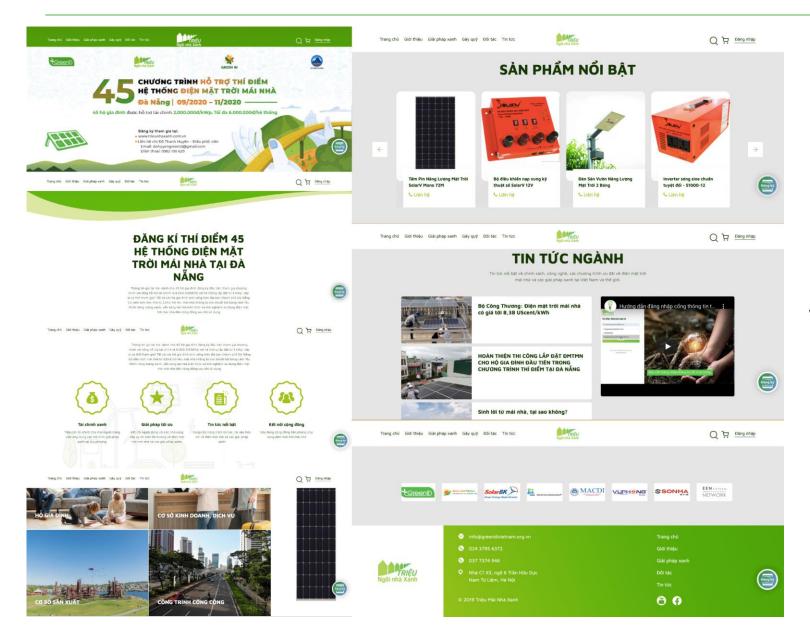
1. INFORMATION HUB





HUB & FANPAGE

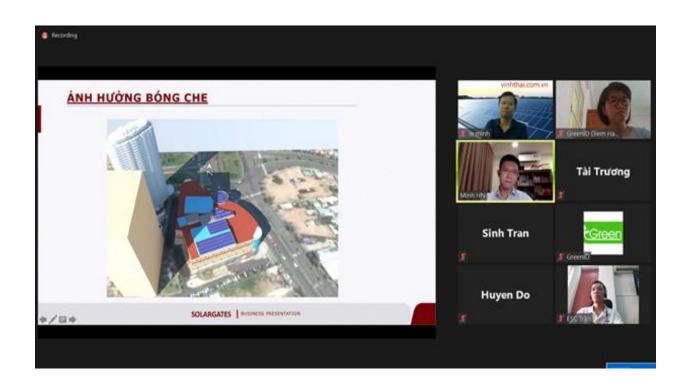




Information hub
Triệu Ngôi Nhà Xanh
www.trieunhaxanh.com.vn



Communication program to raise awareness about green solutions locally



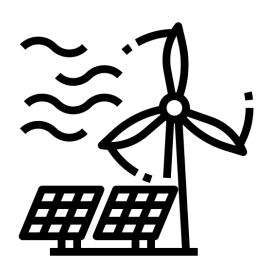
Online talkshow via Zoom
Discussion on rooftop solar
and green energy topics



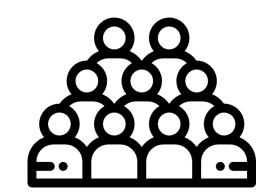
Fanpage Triệu Ngôi Nhà Xanh facebook.com/trieungoinhaxanh

2. PILOTING GREEN MODEL









Building an online banking database on green solutions for both rural and urban groups

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Implementing pilot programs for green solutions with households, businesses and communities

Replicating green solutions through networking with green stakeholders, partners and ambassadors

PILOTING MODEL

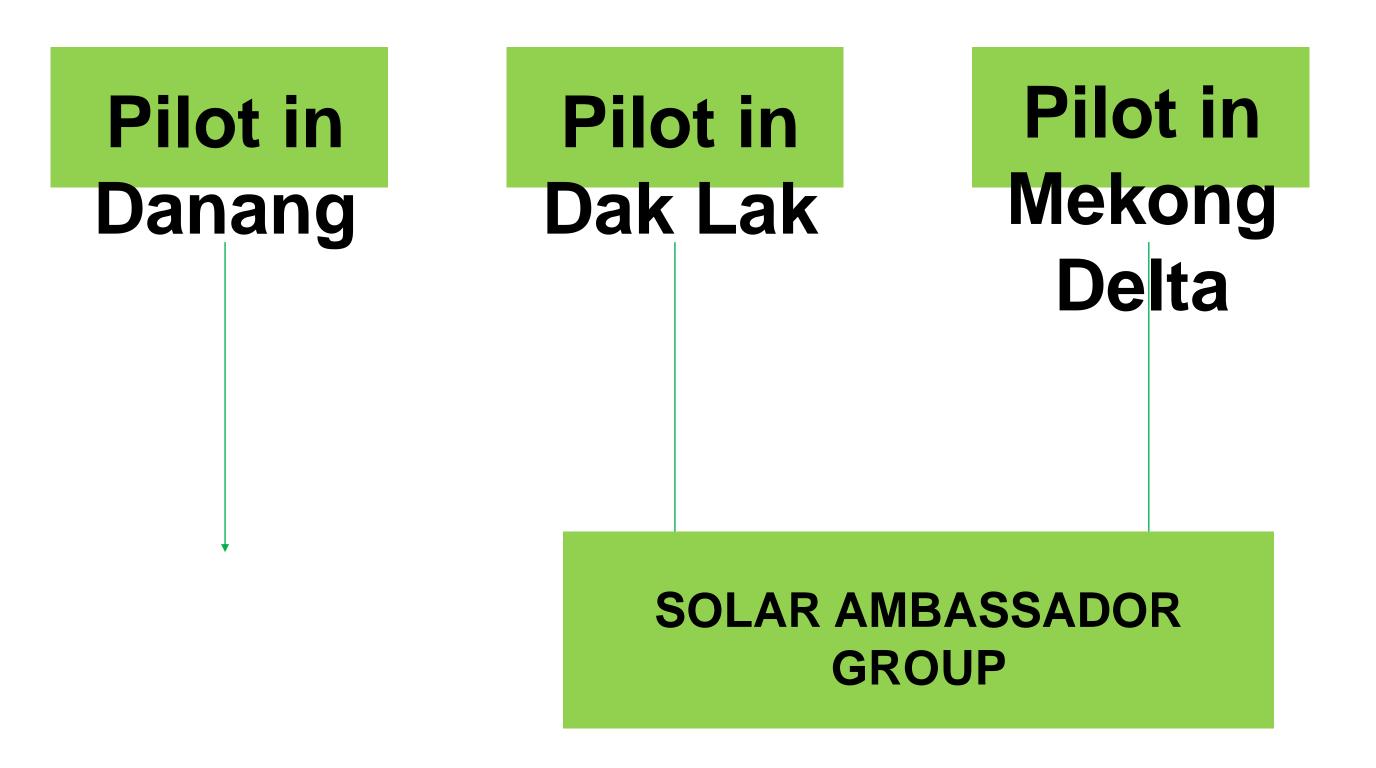


Pilot in

other

areas

PILOT ACTIVITIES



Bring customer to the hub and develop the network

3. BUILDING COOPERATION ALLIANCES AND ENSURE TRANSPARENCY OF PRODUCTS AND SUPPLIERS





Building the Vietnam Collation for Climate Action - consisting of more than 40 members from CSOs, NGOs and green energy companies



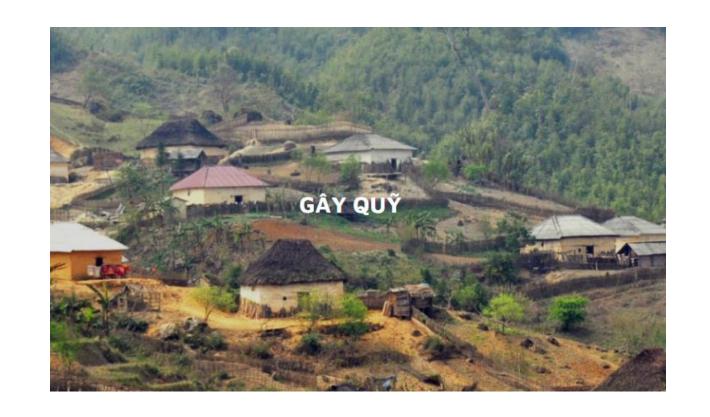
Updating to find out about regulations of national and international regulatory agencies and scientific associations on technical standards required for Green solutions.

4. MOBILIZING FINANCIAL RESOURCE FOR LOW-INCOME AREA AND OFF-GRID COMMUNITIES





Connect customers and suppliers with suitable financial solutions



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Establishing a green fund for low-income or off-grid households / areas

5. IMPLEMENTING COMMUNICATION PROGRAM ON THE BENEFITS OF ROOFTOP SOLAR POWER AND GREEN SOLUTIONS AND CONDUCTING POLICY ADVOCACY ACTIVITIES







REW in Vietnam 2020



Communication program

- Raising awareness among households, SMEs and the public about the benefits of green solutions through communication campaigns, workshops and local pilot programs
- Promoting policies and support mechanisms conducive to rooftop solar PV and other Green solutions





03. APPLIED GREEN SOLUTIONS IN MGH



STAND ALONE SOLAR HOUSEHOLD FOR OFF-GRID COMMUNITIES ** Green | D

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OFF - GRID MINI SOLAR COMBINED DRINKING WATER SYSTEM IN DAK LAK PROVINCE

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INTERGRATED SOLAR PV AND RO



- Capacity of solar PV system: 6,24kWp

- Capacity of Reverse osmosis (RO): 360I/h

Location: Off grid village Earot in Cu Pui Common,
 Krongbong district, Daklak province

 Provide electricity for 24 household connected to system and drinking water for 160 households

 Cung cắp điện cho hệ thống lọc nước tinh khiết RO 360 lit/giờ cho cả thôn Ea Rột (tiểu chuẩn nước tinh khiết của Bộ Y tế)

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GRID SOLAR ROOFTOP FOR TEACHING IN RURAL SCHOOL GreenID









SOLAR ROOFTOP IN CITY SCHOOLS















CHALLENGES ON IMPLEMENTATION



- Short-term support policy

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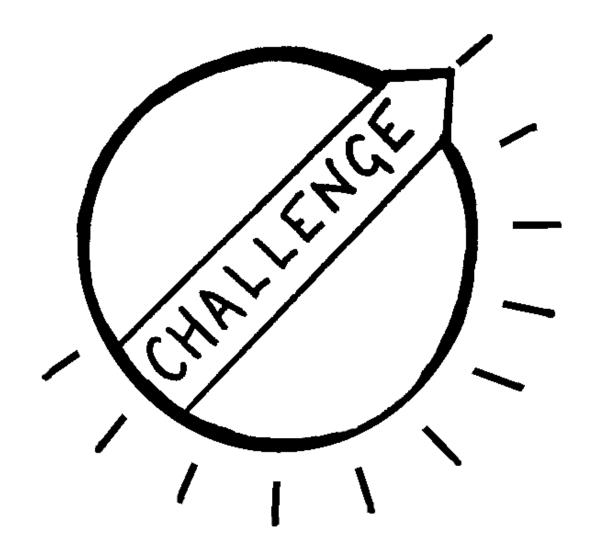
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- No standards for the RTS system
- People's awareness of RTS is not equal
- Access to finance faced many difficulties
- Limited resources both of local technician and finance





RECOMMENDATIONS



- 1. Long-term policy to promote RTS is needed
- 2. Connecting and mobilizing financial sources, especially supporting lending mechanisms from banks
- 3. Technical standards for the RTS system are required
- 4. Strengthen communication, raise awareness about RTS benefits
- 5. Promoting Breakthrough initiatives to increase access to electricity in remote and isolated areas
- 6. Establish and develop green ambassordor nationwide
- 7. Using market-based approach to drive replication
- 8. Promoting online offline communication on RTS

THANK YOU

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