

Residential Solar PV Energy 2020

Chairman
VP Retail - Residential



ATWSolar



15
MWp

Fastest growing

ATW Solar currently has portfolio of **15 MWp** solar PV projects, only in 3 years operation.

+3000
Houses

Residential

Having done a total installation of more than **3000 Houses**, including the largest solar housing cluster in Indonesia (Summarecon) and Asya Astra-Modernland.

+10
Plants

Industrial

ATW Solar also specializes in industrial segments (rooftop, carport, ground-mount), with industrial-grade equipment and international engineering standards.

1

Vision

ATW Solar envisions energy independence for everyone by the power from the Sun.

ATW Group's integrated value chain solution



PT ATW Sejahtera
*Trading,
distributorships*

**PT ATW Solar
Indonesia**
*Engineering,
construction, R&D*

PT ATW Investasi Hijau
Rental



ATW's Core Team

TOGETHER EVERYONE ACHIEVES MORE!



Eduardus Pandik

VP, Engineering-Project

- >4 yrs exp. in solar engineering and project management
- Managed solar projects 10 MWp in total
- ITB, BSc in Electrical Eng.



Kenny Natus Calianra

VP, Finance/Accounting /Procurement

- >6 years exp. in financial auditing and accounting
- Exp. in managing projects USD30M/year
- PPM School of Management, Magister Mgmt



Victor Samuel

VP, Business Development

- >6 yrs exp. in solar business (ex-Country Head for REC Solar Norway, closed >10 MWp solar deal)
- KTH, TU Eindhoven, MSc in Sustainable Energy; ITB, BSc in Engineering Physics



Roynaldo Hutahaeen

Manager, Research and Development

- >4 yrs exp. in solar and electrical engineering
- Led innovation in frontier product: solar ice maker, solar canopy, centralised monitoring, hybrid system
- ITB, BSc in Electrical Eng.



Chairiman

VP, Distribution-Residential

- >4 yrs exp. in electrical engineering and consulting
- Imperial College UK, MSc in Future Power Networks, specialised in smart grid
- ITB, BSc in Electrical Eng.



Wilson Tanuwijaya

VP, Marketing & Corporate Sales

- >4 yrs exp. in solar sales and marketing
- Closed >6 MWp solar deal
- Washington State University, BSc in Mech. Eng



Dipo Lie

Sales and Marketing Executive

- >6 yrs exp. in sales and marketing
- Melbourne Uni, BSc in Civil System



Bernardus Galih D. Wicaksono

Sales Engineer

- 2 yrs exp. in energy audit, energy efficiency, and off-grid hybrid system
- ITB, MSc in Electrical Eng.



Annisa Rahmanida

Manager, Compliance

- >4 yrs exp. in HSE operation
- Led corporate certification for ISO 9001:2015, OHSAS 18001:2007, ISO 14001:2015
- Universitas Esa Unggul, BSc in Public Health

Human Resource Development Partnerships



DJARUM foundation
Bakti Pada Negeri



Local/Regional HR
Empowerment

Our Happy Customers



PT CIKARANG LISTRINDO
POWER COMPANY



BOSCH



akuoenergy
Entrepreneurs by nature



SEWATAMA
POWER SOLUTIONS PROVIDER

giz



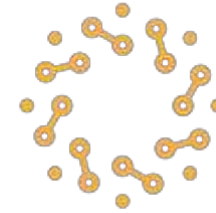
PT. BEKASI POWER



PERTAMINA



DJARUM



XURYA
revolutionizing energy



summarecon
Wonderful Life · Wonderful World



KALBE



SCG



BCA

>3 years proven track record in residential, off-grid, and commercial-industrial segments with 15 MWp installation



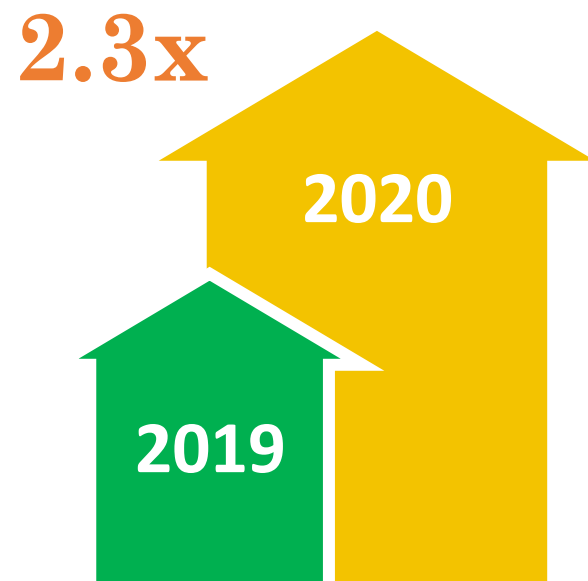
ATW's Portfolio:



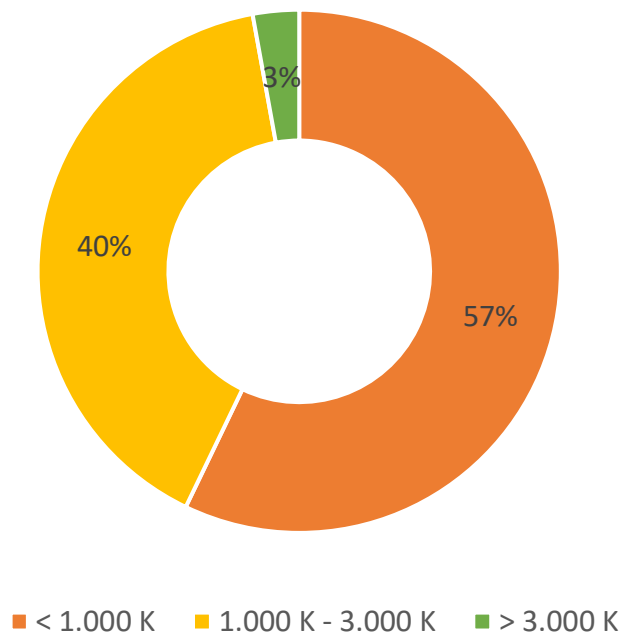
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Residential Sales Preview 2020

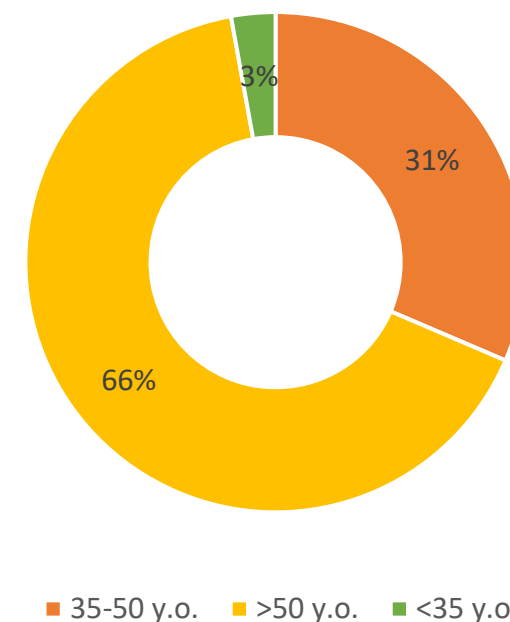
Sales Growth



Customer by PLN Bill



Customer by Ages



Our Products



Solar PV Rooftop

Optimal Performance for
Maximum Saving



Hybrid Solar PV

Reliability and Energy Back-up



Solar PV Canopy

Multifunction &
Aesthetically Pleasing

Our Presence

RESIDENTIAL
COMMERCIAL & INDUSTRIAL
PRODUCT INNOVATION
GALLERY

Calculate the Difference

Our Solar PV System is a stable technology, the size and investment properties of it can be automatically simulated. Calculate the benefit of solar PV system for your home at anytime.

The Solar Calculator

Name

Installed PLN Capacity

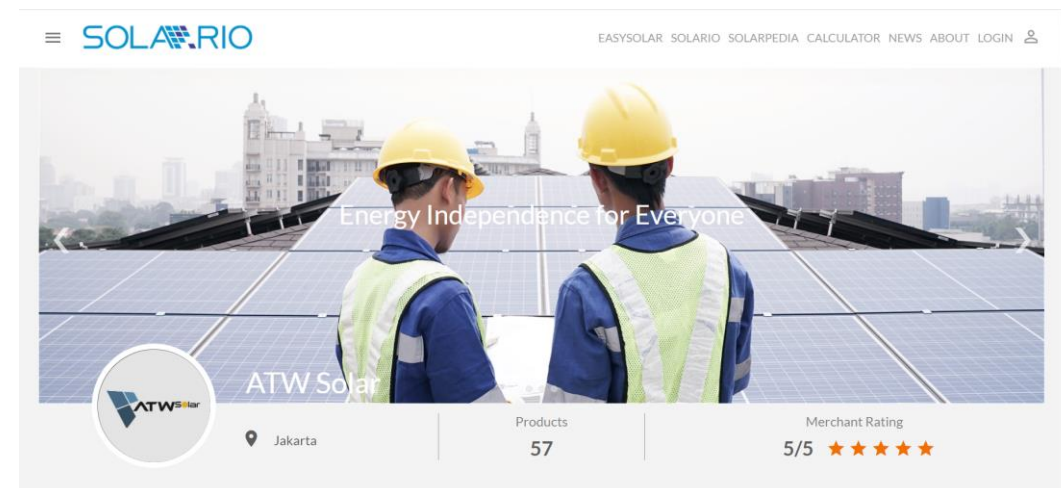
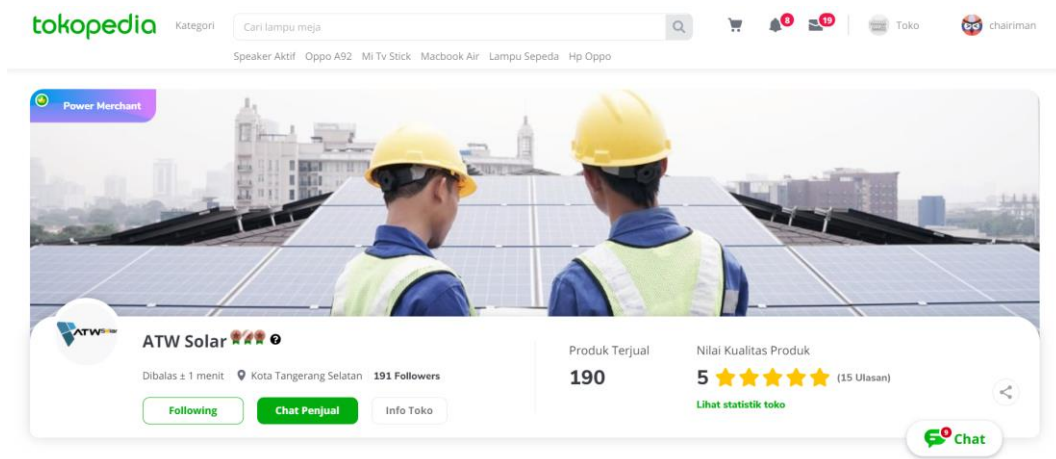
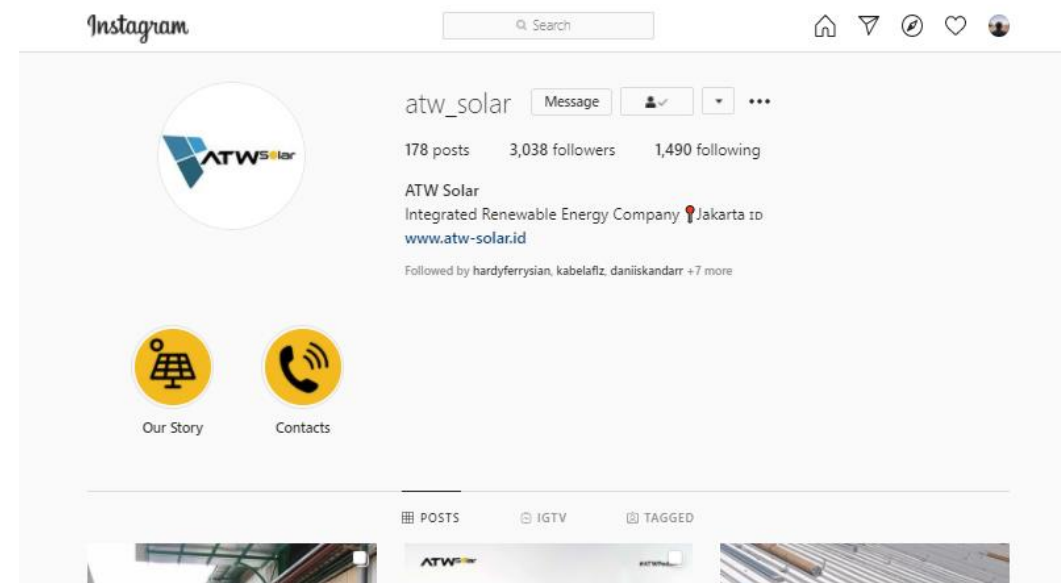
Mobile Phone Number

Rooftop Area

Email Address

Average PLN Bill

SUBMIT



ATWSolar

PermataBank

SPECIAL PROMOTION FOR RESIDENTIAL SOLAR ENERGY SYSTEM

0%

0% Interest Rate
for 36 Months
Installment

15%

15% Cashback
for Transaction with
Permata Debit

Upgrade Your Home to Become Environmentally Friendly
#GetRenewed

Promotion ends 31 December 2020




ELECTRICITY SAVING
UP
TO **50%**

*Terms and conditions apply, contact +62 878-2897-6527 for more info



THANK YOU

