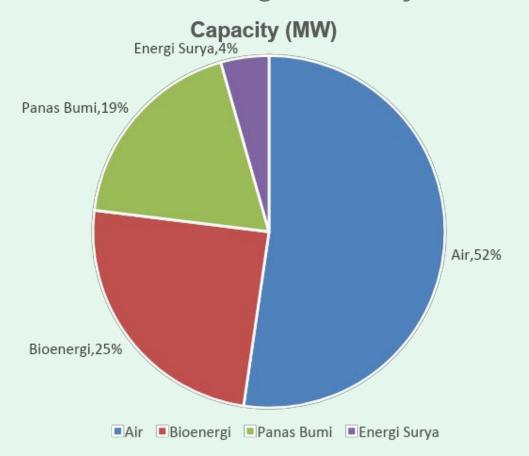


# Accelerating the Utilization of Solar Energy in Indonesia



# **Our Current Condition**

The utilization of renewable energy has been increasing in recent years.



With total of installed capacity of 13,155 MW in year 2023.

Source: MEMR, 2023

# **Unlocking Potentials**

Renewable energy, specifically solar energy, carries great potential that able to be utilized in Indonesia.

Largest Source of Renewable Energy Reaching over 3,000 GW of potential installed capacity.

High Solar Irradiation Intensity
With an average solar radiation
intensity of about 4.8 kWh/m2 per day.

Future Energy Sources
Sustainable alternative to replace the use of non-renewable energy



# **Supporting the Efforts**

**Providing Smart Solar System** 

Solar systems use Al technology to monitor and directly optimize energy use, boosting efficiency and saving more energy.

Easy Operation & Maintenance Services
Solar systems offer hassle-free
solutions for buildings with minimal



Introducing Your Future
Sustainability Partner





### **SUN Group**

From Indonesia to Asia Pacific: Providing Clean and Affordable Energy for All

### **5 Countries**

**Expansion across Asia Pacific** 











Indonesia

Singapore

Thailand

Vietnam

Australia





## **Empowering Commercial & Industrial** Setttes lar Energy Solutions

SUN Energy provides comprehensive solar energy services and customized solutions for the commercial and industrial sectors.



### Fully Integrated & **Tailor Made Solar Solutions**

Utilizing reliable technology and experts, we provide integrated solutions that empower the commercial and industrial sectors with tailored specifications for a seamless transition to solar energy.



### **Facilitating Zero Upfront** Cost

Our best offer to the commercial and industrial sectors allows for the installation of a solar energy system at no upfront cost. Pay a monthly fee or rental based on your energy usage.



### **Trustworthy Solar Energy Solutions for Leading Brands & Industries**

**SUN Energy is dedicated to meet** the needs of leading brands. With more than 150 customers and experience in over 35 industries.

#### **Industrial**



















KAPE KEBON SCINC KIA KIIG SIDOMINCUL VINION





















#### **Financial Institution**





**Commercial and Property** 

sinarmas land





#### **Educational Institution**

























350 MWp

**Installed & Contracted Projects in Asia Pacific** 



>30 Cities

of solar projects installation in Indonesia



8 Years

of solar projects installation in Indonesia

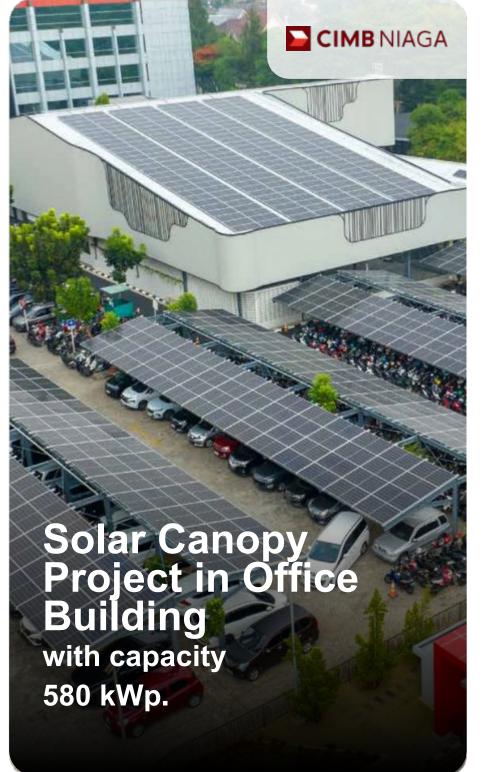
## SUN Energy

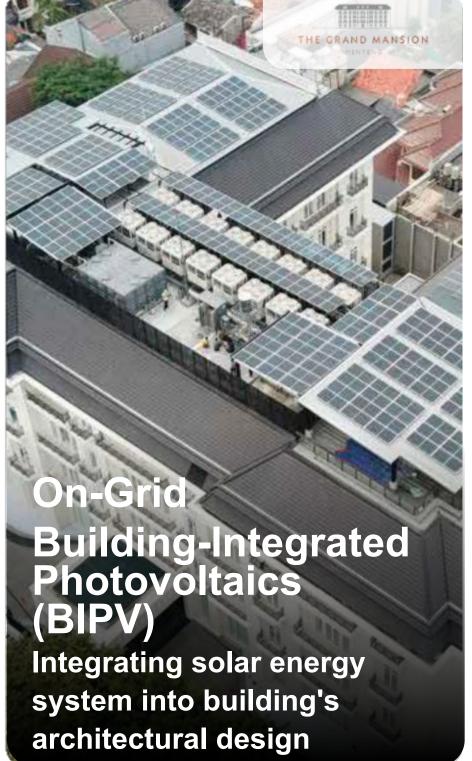
## SUN ENERGY

## **Innovative Products**















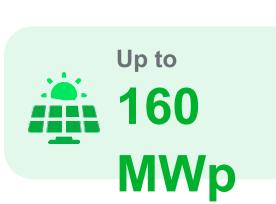
### 230 Project

Sites installed in Indonesia



## 4 Project

Sites installed in Thailand, Vietnam, Indonesia, Australia



**Overseas project** 





# SUN Energy Notable Projects

## SUN ENERGY

### **Across Asia Pacific**







Australia

### Merredin Solar Farm, 132 MWp

SUN is proud being a part of the largest Western Australia's solar energy provider, Merredin Solar Farm project acquired in 2021. Currently Merredin Solar Farm powering approximately 42,000 homes with solar energy.

**Thailand** 

## Chiang Rai & Nakhon Ratchasima Solar Farm, with total 17 MWp

A couple projects in Thailand through acqusition symbolize how SUN oversee the advantage of Solar Energy utilization in Thailand.

Vietnam

# Commercial & Industrial Solar Project, 26 MWp

Aiming to take a key role in solar energy development in Vietnam, SUN began managing a solar facility in the C&I sector to support further expansion around Southeast Asia.

# SUN Energy Notable Projects in Sumatra















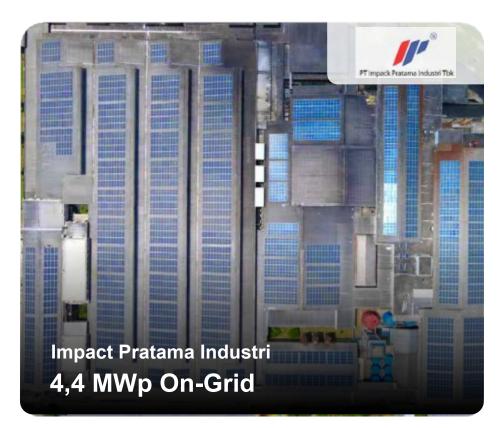




# SUN Energy Notable Projects



## in West Java

















# **SUN Energy Notable Projects** in Central Java



















# SUN Energy Notable Projects in East Java



















# SUN Energy Notable Projects in Kalimantan





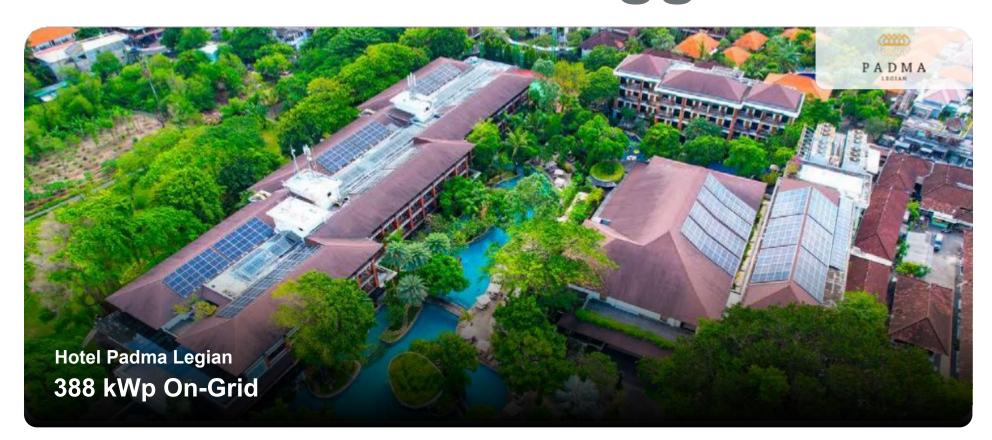


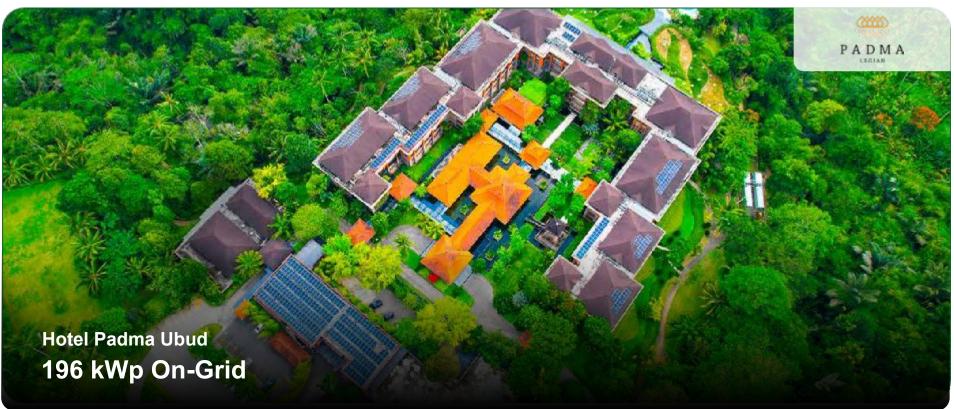




# SUN Energy Notable Projects in Bali & Nusa Tenggara







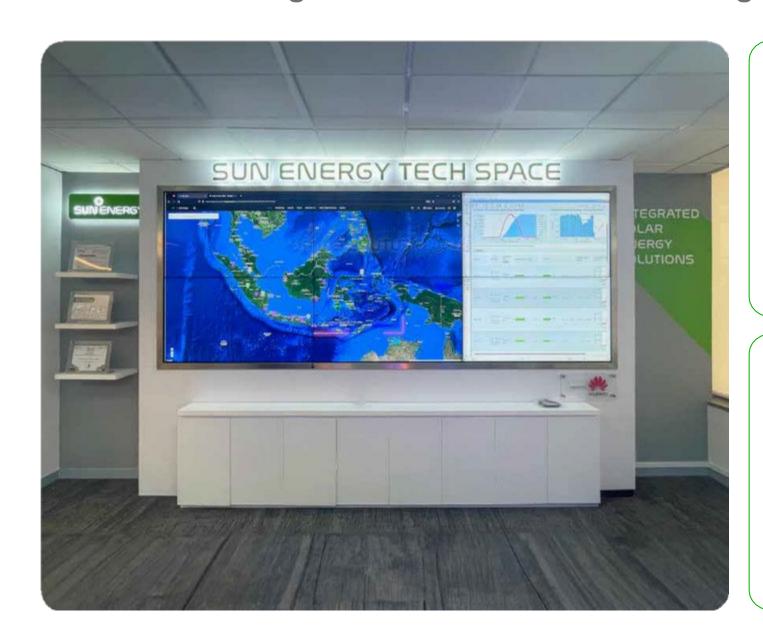




# **Supporting Latest Technology for Solar Energy Adoption**



We always ensure to use the latest technology to optimize the utilization of solar energy. SUN Energy only uses the best quality products from the world's leading manufacturers to maintain high performance of your solar energy system.





## Advanced IoT Integration

Real-time monitoring and control of solar energy systems through seamless IoT connectivity.



## **Proactive Safety Features**

Huawei-backed security measures and early issue detection for prompt resolution.



## Advanced Technology

Cutting-edge developments using Al-powered insights and analytics.



## **Accessible Expertise**& Support

By visiting SUN Energy Tech Space, you will get open access to our experts guidance on solar energy solutions.

'SUN Energy Tech Space,' a 24/7 real-time solar energy system, to provide continuous support and guidance to ensure smooth green energy production at every site.

## **Achieving Net Zero Emission**



## through Stakeholder Collaboration

SUN Energy encourages the adoption of solar energy technology in Indonesia by collaborating with multiple stakeholders. We aim to ensure we can achieve our shared long-term goal of Net Zero Emission in Indonesia.







Collaboration with the national electricity provider, ensuring regulatory adherence and promoting the integration of renewable energy solutions.

# Striving for a Sustainable Future in Every Way: ESG Excellence





### **Environmental**

Continuously reducing carbon emissions through solar energy system installations as our business core, and applying carbon offsetting to make our operations Net Zero.







SUN Energy is aligning its business practices with the United Nations Global Compact (UNGC) for responsible and ethical operations. This alignment supports SUN Group's commitment to achieving the Sustainable Development Goals (SDGs) pillars.

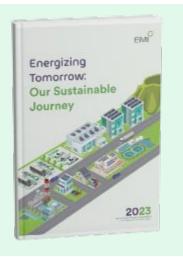


#### Social

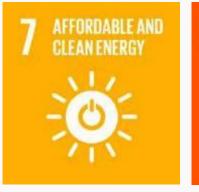
Empowering Indonesians with renewable energy through various initiatives and consistently leading awareness about clean energy sources across generations.



















### Governance

Aligning our business implementation with responsible and ethical operations, adhering to ISO standards, and publishing an annual report.

# Standing as the Largest Indonesian Solar Developer











ISO 9001

Quality

Management

System

ISO 1400
Environmental
Management
System

ISO 4500
Occupational
Health & Safety
Management
System







Pengembang Proyek Tenaga Surya Terkemuka Anugerah Dewan Energi Nasional | 2023



**Corporate Excellence Award for Energy Industry Asia Pacific Excellence Award | 2023** 



Solar Company Of The Year (Developer C&I) SolarQuarter | 2023



**Largest Solar Developer Company in Indonesia CNBC Award | 2023** 



**Best Partner of the Year TrinaSolar | 2022** 



**Best Digital Transformation Huawei | 2022** 

# **BESS Case Study**

## **Operation Scheme Comparison**



# Option 1 Fully Manual

#### **Pros**

1. Cheaper price option for equipment.

#### Cons

- 1. Blackout will present when switching everyday which will alter the client existing electricity operation.
- 2. Need to have manpower standby to manually change switch everyday (increase O&M cost).

# Option 2 Partially Automatic

#### **Pros**

- 1. No blackout will occur while switching.
- 2. Offers automatic switching everyday.
- 3. No-need manpower standby.

#### Cons

1. Need manual operation for change over from genset 1 to genset 2 every 200hours as per client operation scheme.

# Option 3 Fully Automatic

#### **Pros**

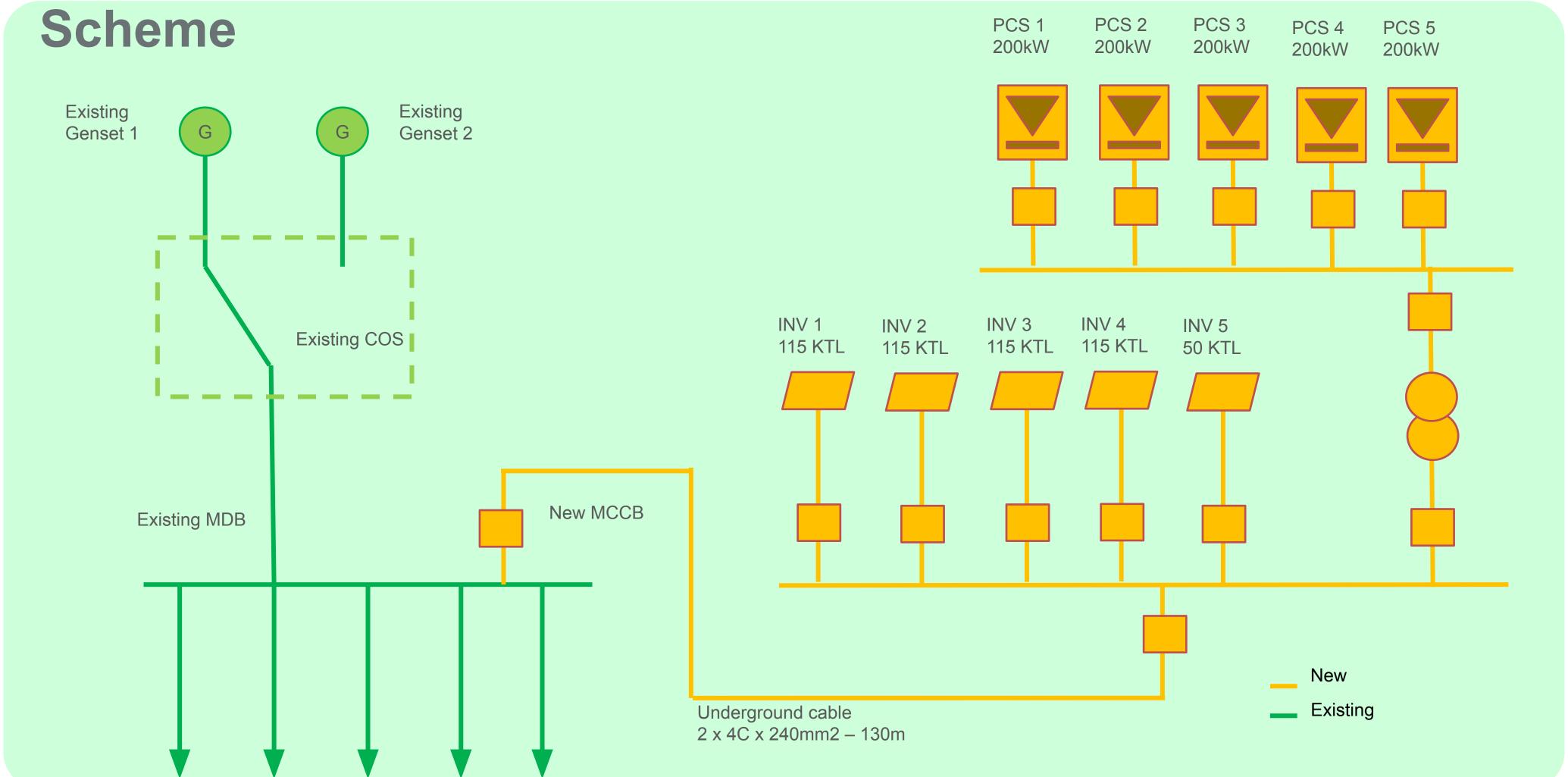
- 1. No blackout will occur while switching.
- 2. Offers automatic switching everyday.
- 3. No-need manpower standby.
- 4. Client is more satisfied because no manual operation is needed anymore.

#### Cons

1. More expensive price for equipment.

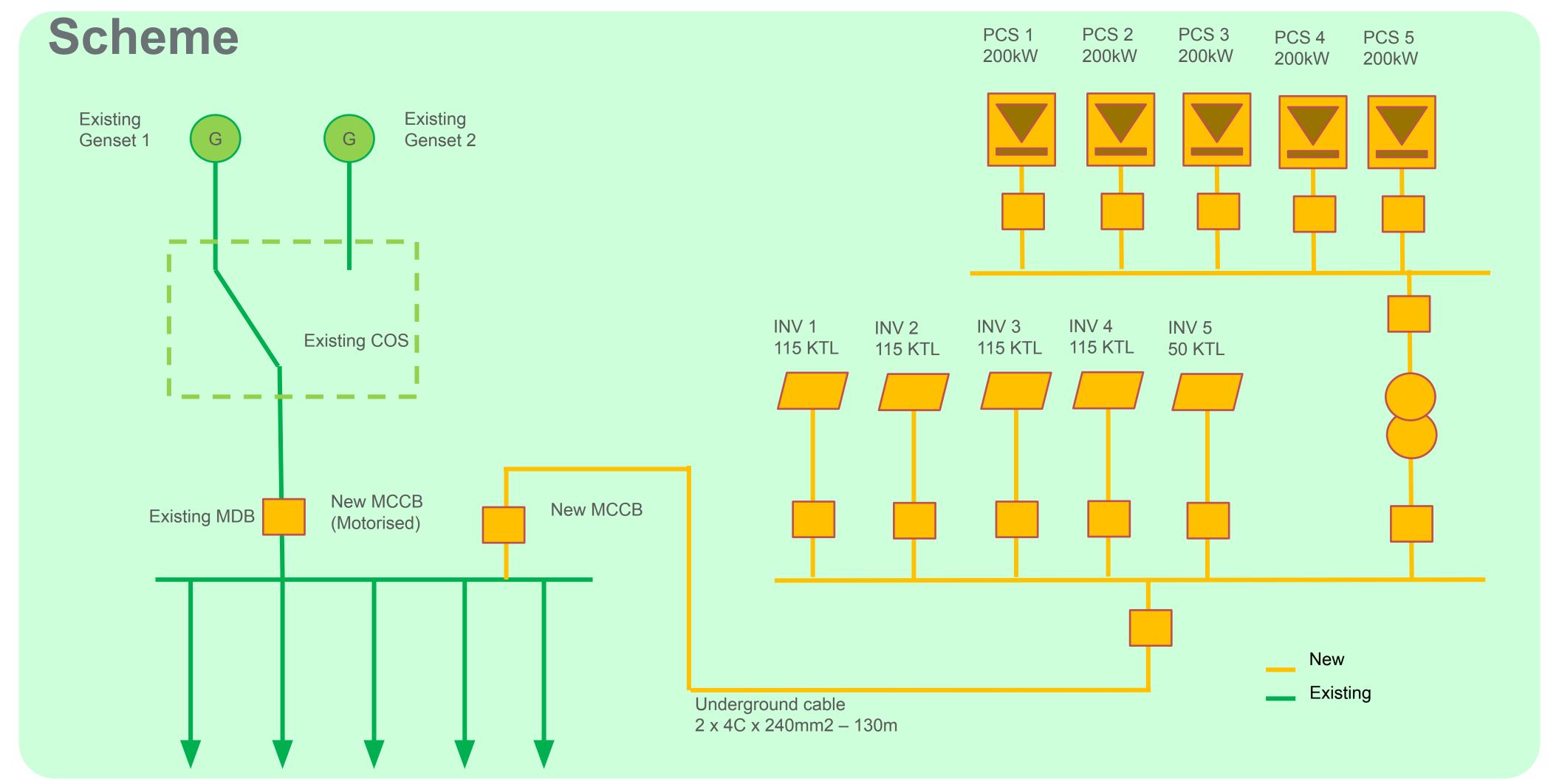
## **Fully Manual Operation**





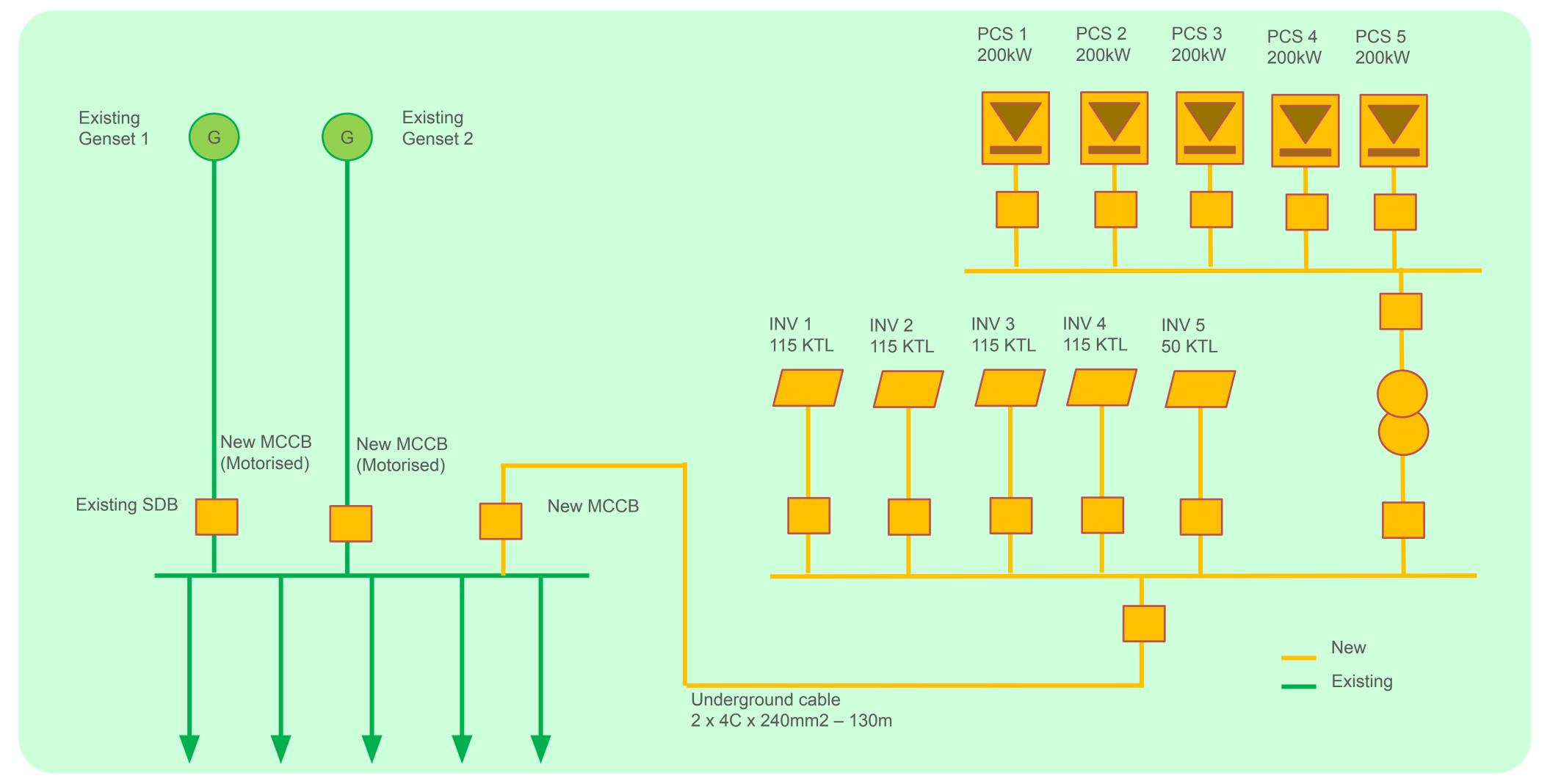
## **Partially Automatic Operation**



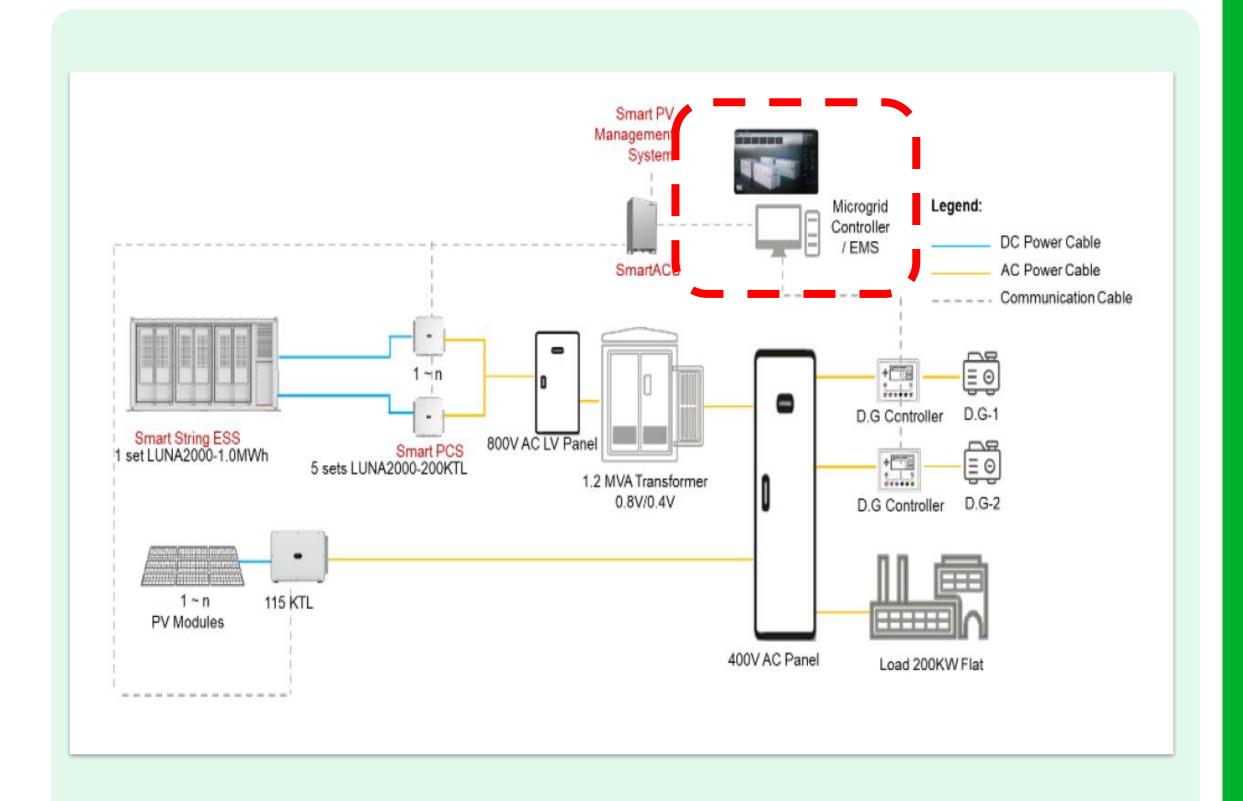


## **Fully Automatic Operation Scheme**



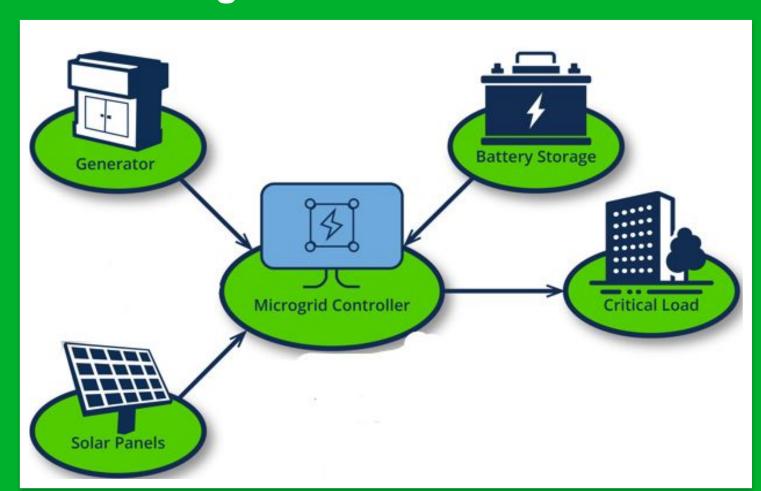


# BESS Architecture & EMS (Brain of Micro-Grid System)





### **EMS/Microgrid Controller Functions**



- Ensuring system stability by balancing load and generation.
- Automatic grid operation; When to charge/discharge BESS, and when to turn on/off Gensets.
- Doing seamless transition of Power Source (BESS to Genset, & vice versa). So, customer won't experience unwanted blackouts.
- System monitoring and control function. Etc.

Shaping Future Energy

Leading Commercial & Industrial Solar Energy Developer









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